


What should I know about HERBALIFE Distributorship?

<p>How can I participate?</p>	<p>As an Herbalife Independent Distributor, you can participate in three ways:</p> <ul style="list-style-type: none"> • You can buy products at a discount for your own or household use. • You can sell products to make a retail profit. • You can recruit others who want to consume or sell the products. <p>The majority of Distributors join simply to receive a discount on Herbalife products. As a result, nearly 86% of U.S. Distributorship (466,926) did not receive any earnings from Herbalife.</p>						
<p>How can I earn money?</p>	<ul style="list-style-type: none"> • You can earn money by selling Herbalife products that you buy at a discount. • You can earn money by sponsoring someone who either sells Herbalife products or purchases them at a discount for their own or household use. • You cannot earn money simply for recruiting or sponsoring someone. 						
<p>What should I know about the business opportunity?</p>	<ul style="list-style-type: none"> • Distributors enjoy setting their own schedule and choosing how and when to work. • Most people start their Herbalife business by selling part-time to their friends and family as a way to make a little extra money. • Building a successful Herbalife business takes hard work and time. • Like all businesses, some Distributors will succeed, while some will not. • You have no required purchases other than the initial Distributorship kit also known as the International Business Pack (approximately \$95). 						
<p>How much could I earn if I sell Herbalife products?</p>	<ul style="list-style-type: none"> • Distributors are eligible to buy Herbalife® products at a discount. Starting out, your discount is approximately 25%. The more you sell, the higher your discount, up to a maximum of 50%. For example the initial discount on Formula 1, Herbalife's best-selling product is shown below: <div style="display: flex; align-items: center; justify-content: center;">  <table border="1" style="margin-left: 20px;"> <tr> <td>Suggested Retail price</td> <td style="text-align: right;">\$39.90</td> </tr> <tr> <td>Distributor price <i>(with 25% discount and before shipping and tax)</i></td> <td style="text-align: right;">-\$30.40</td> </tr> <tr> <td>Potential profit</td> <td style="text-align: right;">\$9.50</td> </tr> </table> </div> <ul style="list-style-type: none"> • If you buy at this 25% discount and sell 10 canisters at the Suggested Retail Price, passing along shipping and taxes as most Distributors do, you would make \$95 before expenses. 	Suggested Retail price	\$39.90	Distributor price <i>(with 25% discount and before shipping and tax)</i>	-\$30.40	Potential profit	\$9.50
Suggested Retail price	\$39.90						
Distributor price <i>(with 25% discount and before shipping and tax)</i>	-\$30.40						
Potential profit	\$9.50						
<p>In addition to retail earnings, how much could I earn from sales by Distributors I sponsor?</p>	<ul style="list-style-type: none"> • The majority of Distributors join simply to receive a discount on Herbalife products. • Last year, 14% of U.S. Herbalife Independent Distributors (about 78,000) sponsored at least one person and earned from the sales of the Distributors they sponsored. • In addition to any retail profit, of those who received earnings from Herbalife, approximately: <ul style="list-style-type: none"> ○ 50% (about 39,000) made more than \$245 in earnings – and the other half made less. ○ 10% (about 7,800) made more than \$4,350 in earnings. ○ 1% (about 780) made more than \$82,000 in earnings. Last year, the people who moved into the top 1% spent between 3 to 35 years in the business, averaging 13 years. 						
<p>What if it doesn't work for me?</p>	<ul style="list-style-type: none"> • Within your first year of Distributorship, you can receive a full refund of your International Business Pack. • If you have unopened products, you can return them within a year of the purchase date for a full refund and cancel your Distributorship. We even pay the return shipping costs. • Please contact 866-866-4744 for more information. 						